



## Fee Structure

The following scale of fees is produced in accordance with paragraph 3 of the accompanying Terms of Business for the introduction of permanent staff to be directly employed by the Client. The charges made for applicants introduced to the client are dependent on the annual remuneration of the applicant during the first twelve months of the Engagement as detailed in the Terms. This includes company car provision, for which £2,000 will be added to the base salary. The minimum fee for a placement is £1,000. Please note that where a permanent vacancy is part-time, fees will be calculated based on the full time salary. Please read the Terms carefully.

Applicant Remuneration	% Fees
Below £14,000	13.5%
£14,000 - £19,999	15%
£20,000 - £24,999	17.5%
£25,000 - £29,999	20%
Over £30,000	25%

## **Temporary to Permanent introductions**

Where the applicant is engaged on a permanent basis with the client subsequent to a temporary assignment through Corepeople, the temporary-to-permanent introductory charge shall be calculated in line with our standard fee structure, less the total amount of temporary margin accrued by Corepeople during the period in which the temporary worker was engaged on a temporary basis, subject to a maximum discount of twelve weeks' temporary margin accrual.



## **Scale Of Rehate**

Where the applicant leaves during the first twelve weeks of the Engagement, and in the event that a free replacement cannot be sourced, a partial refund of the introduction fee shall be paid to the Client in accordance with the scale set out below, subject to the conditions in paragraph 4 of our accompanying Terms of Business for the introduction of permanent staff to be directly employed by the Client. There will be no refund where the applicant leaves during or after the thirteenth week of the Engagement.

Week in Which The applicant Leaves	% of introduction Fee Refunded
1 - 2	90%
3 - 4	75%
5 - 6	50%
7 - 8	40%
9 - 10	20%
11-12	10%

Minimum Fee in the event of the Client cancelling the Engagement after an offer of an Engagement has been made to the applicant:

5% of the Remuneration where the annual Remuneration is £19,999 or less.

7.5% of the Remuneration where the annual Remuneration is £20,000 or more.

(Note: This refers back to clause 4.2 of our Terms of Business for the introduction of permanent staff to be directly employed by the Client.)

**NB** The Client is advised to read carefully the accompanying terms, as no alteration can be accepted after the engagement of a temporary worker or the placement of a permanent applicant with the Client.

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